

5 Top Ways To Save On Entertainment

- 1. Book Early -** When booking early, you are giving an entertainer time to plan and route better which will equal lower costs. Plus - Most Professional entertainers are working on their calendars 6 to 8 months ahead of time.
- 2. Set A Budget -** Setting a budget gives you room to operate and know where you can negotiate. Communicate this budget to the entertainer or band.
- 3. Negotiate -** If an entertainer is asking for a fee you can not afford, the communicate what you can do. Most entertainers will do what they can to work with your fee.
- 4. Plan Simple -** You could go to a local toy store or Walmart and invest \$200.00 in board games and have a board game night for entertainment. Keep the snacks and treats simple- such as a popcorn, potato chips, etc.
- 5. Add Perks -** In addition to the agreed fee, add comp rounds of golf, meal vouchers, hotel lodging, etc. This always make the entertainer feel like a rockstar- no matter how small potatoes they may be.



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