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- Leadership
 - Team Work
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“With A Touch of Magic”

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3 Quick Tips for Better Leadership

1) - What is the vision? You would be amazed at how many of your team members really don't know what the overall mission or vision may be. I do an exercise where I have all the (sales, executive, etc) and I have everyone in the room write down the name of the company on an index card. 85% of the will read the exact same, and 15% will be different. Question- how can you get into mission statement OR core values OR overall goals as a team, when then team doesn't know/agree on the name of the team?

2) Never be scared to ask your team questions and encourage your team not to be scared to ask questions. I had a new employee that was having problems with the CRM we use, and her asking questions allowed us to eliminate several steps and point out a major bug in the program. Did you know that 63% of workers are scared to ask their superiors a question?

3) Trust Your Team's capabilities. As high achievers or as I refer to us “Biz Titans”, it is easy to fall into the thought of “If you want to do it right, you have to do it yourself” OR “I just don't trust them to do it as good as myself”. Leadership is sometimes allowing people to grow and execute on their own process. Company OR Team Protocol is one thing, but allowing some of your team to execute within their own process can lead to new growth. Did you know that 71% of inventions happen by accident?

As a thank you for reading this or downloading it, I am giving one (1) complimentary Q and A phone call to you. AND we promise this isn't a sales pitch OR an attempt to get you to buy a product OR seminar. There will be NO SELLING on the call. You ask a question and you will get a tactical and strategy answer about any issue or question you are having in a business OR leadership sector. No strings, no fine print and most importantly no attempt at selling you OR upselling you. Just fresh knowledge that will help you. To get you scheduled email myself (ceo@motivationmagicandleadership.com) or my booking manager (booking1@motivationmagicandleadership.com)

www.motivationmagicandleadership.com ● ceo@motivationmagicandleadership.com

855-30-MAGIC